



GREAT  
WESTERN  
CORPORATION

ABN 91 064 434 475

P 07 3007 2600

F 07 3229 8408

Level 6, 12 Creek St, Brisbane Q 4000

GPO Box 514, Brisbane Q 4001

[www.greatwesterncorp.com.au](http://www.greatwesterncorp.com.au)

21<sup>st</sup> March 2016

The Managing Director  
Chesterton International (QLD) Pty Ltd  
100 Wharf Street,  
Brisbane QLD 4000  
AUSTRALIA

BY EMAIL: [sdouglas@chesterton.com.au](mailto:sdouglas@chesterton.com.au)  
[bsikalas@chesterton.com.au](mailto:bsikalas@chesterton.com.au)

To Whom It May Concern,

GWC Property Group, have been an active investor in the property market particularly in the Brisbane CBD for over 20 years. Some of our previous assets include Bay Central Shopping Centre (Harvey Bay); 145 Eagle Street, Brisbane (Vero House); 200 Creek Street, Brisbane (SEQ Water); and 79 Adelaide Street, Brisbane (Commonwealth Bank).

Currently we own properties at 25 Montpelier Road, Newstead (Energex); and 500 Queen Street, Brisbane (Pacific Aluminum).

With both the current properties we have engaged the services of Mr Ben Sikalas at Chesterton International. Over the years we have experienced different Leasing Agents from many of the larger firms. Ben has proven to be one of the best we have had. His dedication and engagement with our clients has been excellent right through the leasing process. Ben consistently will go "the extra mile" when putting a deal together. From assisting with the Lease interpretation to helping the prospective tenant understand and abide by their commitments. Ben is honest and trustworthy and treats our assets as if they were his own. I have known Ben to attend our monthly property meetings and be willing to be involved in projects outside his normal duties such as Capital improvements in the buildings. He takes this on of his own accord and shows that he is genuinely interested in improving the asset. This can be evidenced by the fact that 500 Queen Street is about 98% occupancy while most other B grade buildings in the CBD are struggling to achieve 90%.

I am happy to recommend Chesterton International to the Leasing program of any Asset in Brisbane, in particular, to the Leasing and repositioning of a Building within the B to A Grade type.

If you wish to discuss this further please contact me.

Regards,

Andrew Thornton  
Managing Director